

Director of Advancement at ALMAAHH

ALMAAHH's Vision Statement

The state-of-the-art museum complex will be future-forward, timely, and timeless, creating opportunities for authentic representation of Latino art and culture, locally and nationally. Its built environment, digital infrastructure, programs, and collections, will connect people everywhere, making Houston the national hub for a vibrant and thriving Latino arts and culture ecosystem. The facilities will be intentionally designed to stimulate rich discourse, foster creative collaborations, and expand access through technology. ALMAAHH will attract traditional and cutting-edge artists across artistic disciplines, benefiting all residents and underscoring the incalculable value of art in today's society.

The major tasks of this position are to:

1. Articulate a compelling vision and champion a digital forward strategy for ALMAAHH's long-term operational sustainability
2. Cultivate and sustain trust with the community
3. Build and execute a comprehensive fundraising strategy

The Director of Advancement will work closely with the President and Board of Directors to execute the vision for the organization. This includes the upcoming capital campaign for the arts complex and the annual fundraising strategies for operating support. This position reports to the President. As the organization grows, the Director of Advancement will have the opportunity to build and supervise a team.

If you are the right person for this position, your work/life experience will include the following:

- Proven experience in fundraising with a successful track record of meeting development goals
- Knowledge of the Houston philanthropic community, specifically of the arts, culture, and/or Latinx sectors
- Ability to communicate complex art concepts and community development ideas with cultural resonance
- Strong media and community communications skills
- Exceptional written and oral communication skills
- Proficiency with donor-data software, CRMs, or relational databases
- Knowledge of communication platforms including traditional and online media
- Understanding of start-up nonprofits and their evolving needs
- Strong leadership and project management skills
- Spanish professional speaking and written proficiency preferred

The position is classified as full-time exempt, hybrid work environment, with local travel.

Competitive candidates will have earned a Bachelor's degree (higher degree preferred) and may anticipate a salary in the \$90-\$120k range. Benefits include Health, PTO, Retirement, and Professional Development.

If the content of this job posting describes you, we encourage you to learn more about ALMAAHH at <https://www.almaahh.org/> and invite you to apply.

How to Apply

Send your cover letter and resume to: recruitment@almaahh.org

ALMAAHH is an equal employment opportunity employer. ALMAAHH does not discriminate or tolerate discrimination against any employee, or applicant for employment on the basis of race, color, national origin, ethnicity, religion, age, sex, sexual orientation, gender, gender identity, gender expression, pregnancy, parental status, disabilities, genetic information, veteran status, or any other protected category under applicable local, state, or federal law. Conduct that excludes participation, denies benefits or subjects others to discrimination is prohibited. ALMAAHH complies with all applicable policies and state and federal legislation in order to combat discrimination.